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BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors SEDPI Development Finance, Inc. Unit 303, Loyola Heights Condominium 23 Dela Rosa Street, Loyola Heights Quezon City

### Report on the Financial Statements

We have audited the accompanying financial statements of SEDPI Development Finance, Inc., which comprise the statements of financial position as at December 31, 2015 and 2014, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR ANNUAL INCOME TAX RETURN

The management of **SEDPI DEVELOPMENT FINANCE**, **INC.** is responsible for all information and representations contained in the Annual Income Tax Return for the year ended December 31, 2015. Management is likewise responsible for all information and representations contained in the financial statements accompanying the Annual Income tax Return covering the same reporting period. Furthermore, the Management is responsible for all information and not limited, to the value added tax and/or percentage tax returns, withholding tax returns, documentary stamp tax returns, and any and all other tax returns.

In this regard, the Management affirms that the attached audited financial statements as of and for the year ended December 31, 2015 and the accompanying Annual Income Tax Return are in accordance with the books and records of **SEDPI DEVELOPMENT FINANCE**, **INC.**, complete and correct in all material respects. Management likewise affirms that:

- a) the Annual Income Tax Return has been prepared in accordance with the previous of the National Internal Revenue Code, as amended and pertinent tax regulations and other issuances of the Department of Finance and the Bureau of Internal Revenue;
- any disparity of figures in the submitted reports arising from the preparation of financial statements pursuant to financial accounting standards and the preparation of the income tax return pursuant to tax accounting rules has been reported as reconciling items and maintained in the Company's books and records in accordance with the requirements of Revenue Regulations No. 8-2007 and other relevant issuances;
- c) **SEDPI DEVELOPMENT FINANCE, INC.** has filled all applicable tax returns, reports and statements required to be filed under Philippine Tax Laws for the reporting period, and all taxes and other impositions shown thereon to be due and payable have been paid for the reporting period, except those contested in good faith.

MARIEL VINCENT A. RAPISURA
President / Chief Executive Officer

EDWIN M. SALONGA Chairperson

EMILENN KATE S. PATENO

Chief Finance Officer / Treasurer



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### INDEPENDENT AUDITORS' REPORT TO ACCOMPANY INCOME TAX RETURN

SEDPI Development Finance, Inc. Unit 303, Loyola Heights Condominium 23 Dela Rosa Street, Loyola Heights, Quezon City

We have audited the financial statements of SEDPI Development Finance, Inc. (the Company) as at and for the year ended December 31, 2015, on which we have rendered the attached report dated April 11, 2016.

In compliance with Revenue Regulations V-20, we are stating that no partner of our Firm is related by consanguinity or affinity to the president, director or principal stockholder of the Company.

SYCIP GORRES VELAYO & CO.

Ray Francis C. Balact W Ray Francis C. Balagtas

Partner

CPA Certificate No. 108795

SEC Accreditation No. 1510-A (Group A),

October 1, 2015, valid until September 30, 2018

Tax Identification No. 216-950-288

BIR Accreditation No. 08-001998-107-2015,

March 4, 2015, valid until March 3, 2018

PTR No. 5321607, January 4, 2016, Makati City

April 11, 2016

BIR RDO 39-80 UTH Q.1

APR 1 5 2016



### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of SEDPI Development Finance, Inc. as at December 31, 2015 and 2014, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards.

### Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 23 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of SEDPI Development Finance, Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Ray Francis C. Balagtas

Partner

CPA Certificate No. 108795

SEC Accreditation No. 1510-A (Group A),

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PTR No. 5321607, January 4, 2016, Makati City

April 11, 2016



# SEDPI DEVELOPMENT FINANCE, INC.

# STATEMENTS OF FINANCIAL POSITION

	December 31	
	2015	2014
ASSETS		
Current Assets	<b>\</b>	
Cash in banks (Note 6)	₽7,531,146	₽7,623,159
Loans and receivables - current portion (Note 7)	119,577,092	128,423,220
Financial assets at fair value through profit or loss (Note 7)	494,179	
Prepayments (Note 8)	463,998	720,715
Other current asset	_	10,000
	128,066,415	136,777,094
Noncurrent Assets		
Loans and receivables - noncurrent portion (Note 7)	94,231,237	71,079,092
Property and equipment (Note 9)	21,107,050	17,831,897
Investment in an associate (Note 11)	13,236,318	11,376,167
Investment properties (Note 10)	6,120,510	6,120,510
Deferred tax asset - net (Note 18)	923,239	1,225,423
	135,618,354	107,633,089
	₽263,684,769	₱244,410,183
I JARII ITIES AND FOUITV		
LIABILITIES AND EQUITY		
Current Liabilities	P1 (2 007 700	D100
Current Liabilities Loans payable - current portion (Note 12)	₽142,997,580	
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13)	4,702,798	6,515,297
Current Liabilities Loans payable - current portion (Note 12)	4,702,798 59,896	6,515,297 15,932
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13)	4,702,798	6,515,297 15,932
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability	4,702,798 59,896 147,760,274	6,515,297 15,932 146,204,663
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability	4,702,798 59,896 147,760,274 45,424,238	6,515,297 15,932 146,204,663 35,643,939
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability	4,702,798 59,896 147,760,274	6,515,29° 15,93° 146,204,66° 35,643,939
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)	4,702,798 59,896 147,760,274 45,424,238	6,515,29° 15,93° 146,204,66° 35,643,939
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity	4,702,798 59,896 147,760,274 45,424,238 193,184,512	6,515,29° 15,932 146,204,663 35,643,939 181,848,602
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity Common stock (Note 14) Preferred stock (Note 14)	4,702,798 59,896 147,760,274 45,424,238 193,184,512 26,255,189	6,515,29° 15,93° 146,204,66° 35,643,93° 181,848,60° 22,598,87°
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity Common stock (Note 14) Preferred stock (Note 14) Additional paid-in capital	4,702,798 59,896 147,760,274 45,424,238 193,184,512	6,515,29° 15,93° 146,204,66° 35,643,93° 181,848,60° 22,598,87° 27,646,80°
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity Common stock (Note 14) Preferred stock (Note 14) Additional paid-in capital Retained earnings (Note 14)	4,702,798 59,896 147,760,274 45,424,238 193,184,512 26,255,189 30,768,000	35,643,939 181,848,602 22,598,879 27,646,800 15,282
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity Common stock (Note 14) Preferred stock (Note 14) Additional paid-in capital Retained earnings (Note 14) Share in remeasurement losses on the retirement plan of an	4,702,798 59,896 147,760,274 45,424,238 193,184,512 26,255,189 30,768,000 24,659	35,643,939 181,848,602 22,598,875 27,646,800 15,283
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity Common stock (Note 14) Preferred stock (Note 14) Additional paid-in capital Retained earnings (Note 14)	4,702,798 59,896 147,760,274 45,424,238 193,184,512 26,255,189 30,768,000 24,659 13,502,149 (49,740)	6,515,297 15,932 146,204,663 35,643,939 181,848,602 22,598,875 27,646,800 15,283 12,458,374
Current Liabilities Loans payable - current portion (Note 12) Accrued expenses and other liabilities (Note 13) Income tax payable  Noncurrent Liability Loans payable - noncurrent portion (Note 12)  Equity Common stock (Note 14) Preferred stock (Note 14) Additional paid-in capital Retained earnings (Note 14) Share in remeasurement losses on the retirement plan of an	4,702,798 59,896 147,760,274 45,424,238 193,184,512 26,255,189 30,768,000 24,659 13,502,149	P139,673,434 6,515,297 15,932 146,204,663 35,643,939 181,848,602 22,598,875 27,646,800 15,283 12,458,374 (157,751 62,561,581 P244,410,183



# SEDPI DEVELOPMENT FINANCE, INC.

## STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31	
	2015	2014
INTEREST INCOME (Note 7)	₽18,322,734	₱19,565,776
INTEREST EXPENSE (Note 12)	9,682,757	9,451,867
NET INTEREST INCOME	8,639,977	10,113,909
OTHER INCOME	145,665	170,333
TOTAL OPERATING INCOME	8,785,642	10,284,242
EXPENSES Provision for credit losses (Note 7) Taxes and licenses Depreciation (Note 9) Entertainment, amusement and recreation (Note 18) Compensation and other benefits (Note 16) Professional fees Marketing and representation Rental, light and power (Note 15) Miscellaneous (Note 17)	2,519,065 1,934,214 745,688 730,142 640,864 616,921 402,402 26,000 229,850 7,845,146	1,525,776 1,445,909 531,890 230,536 484,446 712,690 1,081,248 266,982 1,624,042 7,903,519
INCOME BEFORE SHARE IN NET INCOME OF AN ASSOCIATE	940,496	2,380,723
SHARE IN NET INCOME OF AN ASSOCIATE (Note 11)	1,752,140	1,325,740
INCOME BEFORE INCOME TAX	2,692,636	3,706,463
PROVISION FOR INCOME TAX (Note 18)	464,239	130,576
NET INCOME	2,228,397	3,575,887
OTHER COMPREHENSIVE LOSS  Item that will not be recycled to profit or loss in subsequent periods:  Share in remeasurements of the net defined benefit liability of an associate (Note 11)	108,011	(149,106)
TOTAL COMPREHENSIVE INCOME	₽2,336,408	₹3,426,781
TO THE COLLEGE TO THE MICHIEL	1 2,000,100	15,720,701





# SEDPI DEVELOPMENT FINANCE, INC. STATEMENTS OF CHANGES IN EQUITY

						Other	
	Common	Preferred	Additional	Retained	Treasury Co	Freasury Comprehensive	
	Stock	Stock	Paid-in	Earnings	Shares	Loss	
	(Note 14)	(Note 14)	Capital	Capital (Notes 11 and 14)	(Note 14)	(Note 11)	Total Equity
Balance at January 1, 2015	₽22,598,875	₱27,646,800	₱15,283	P12,458,374	-d-	(P157,751)	P62,561,581
Issuance of shares	3,656,314	3,121,200	9,376	1	ı	1	6,786,890
Total comprehensive income	I	I	1	2,228,397	I	108,011	2,336,408
Dividends declared (Note 14)	1	1	1	(1,184,622)	1	1	(1,184,622)
Balance at December 31, 2015	P26,255,189	₱30,768,000	P24,659	P13,502,149	4	(P49,740)	P70,500,257
Balance at January 1, 2014, as restated	P22,598,875	P24,131,200	₱7,084	P10,403,989	(P63,000)	(P8,645)	₱57,069,503
Issuance of shares	1	3,515,600	8,199	I	63,000	1	3,586,799
Total comprehensive income	T	T	1	3,575,887	I	(149,106)	3,426,781
Dividends declared (Note 14)	1	1	1	(1,521,502)	1	Ι	(1,521,502)
Balance at December 31, 2014	₱22,598,875	P27,646,800	₱15,283	₱12,458,374	P-	(P157,751)	P62,561,581
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# SEDPI DEVELOPMENT FINANCE, INC.

## STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₽2,692,636	₱3,706,463
Adjustments for:		,
Interest income (Note 7)	(18,322,734)	(19,565,776)
Interest expense (Note 12)	9,682,757	9,451,867
Provision for credit losses (Note 7)	2,519,065	1,525,776
Share in net income of an associate (Note 11)	(1,752,140)	(1,325,740)
Depreciation (Note 9)	745,688	531,890
Unrealized foreign exchange gains	(69,297)	(106,637)
Changes in operating assets and liabilities		(,)
Decrease (increase) in the amounts of:		
Loans and receivables (Notes 7, 9 and 21)	(19,859,287)	(50,093,223)
Prepayments	256,717	(398,878)
Other current assets	10,000	(10,000)
Increase (decrease) in accrued expenses and other liabilities	(916,023)	1,255,043
Net cash used in operations	(25,012,618)	(55,029,215)
Interest received	19,662,760	18,528,835
Interest paid	(10,579,233)	(8,715,632)
Income taxes paid	(118,091)	(5,128)
Net cash used in operating activities	(16,047,182)	(45,221,140)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of property and equipment (Notes 7, 9 and 21)	(2,820,841)	(2,966,000)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from availment of loans payable	234,000,000	129,333,333
Settlement of loans payable	(220,895,555)	(82,360,101)
Issuance of common stock (Note14)	3,656,314	(,,
Issuance of preferred stock	3,130,576	3,586,799
Dividends declared (Note 14)	(1,184,622)	(1,521,502)
Net cash provided by financing activities	18,706,713	49,038,529
NET EFFECT OF FOREIGN EXCHANGE DIFFERENCES	69,297	106,637
NET INCREASE (DECREASE) IN CASH IN BANKS	(92,013)	958,026
CASH IN BANKS AT BEGINNING OF YEAR	7,623,159	6,665,133
CASH IN BANKS AT END OF YEAR (Note 6)	₽7,531,146	₽7,623,159